

DAN ELDER

2074 Allena Ln, Temple, TX 76502 | 254.220.2310 | dan.elder@topsarge.com

EDUCATION

Northeastern University, Boston, MA

M.S. in Corporate and Organizational Communication

Area of Concentration: Social Media and Online Communities

University of Texas – Dallas, Arlington, TX

Post-grad studies in Organizational Behavior and Executive Coaching

Executive and Professional Certificate Program, Naveen Jindal School of Management

Torou College, New York, NY

B.S. in Business Administration

Central Texas College, Killeen, TX

A.A. in General Studies

AWARDS

US Army Ordnance Corps Hall of Fame inductee

May 2012

Temple, TX Chamber of Commerce IMPACT Award

February 2012

US Army Sergeants Major Academy Hall of Honor

September 2010

Army Distinguished Service Medal (DSM)

November 2007

US Army Knowledge Management Pioneer Award

September 2003

TEACHING EXPERIENCE

True Growth Academy, Leavenworth, KS

Lecturer – School for Command Preparation

2013-Present

Lead seminars crafted around the adult learning model to apply and understand topics regarding to interpersonal style, authentic leadership theory, as well as deliver methods to create high performing teams.

LWMIII Consulting, San Antonio, TX

Executive Leadership Coach

2013-Present

Conducted 205 in-person and 190 virtual coaching sessions using 360-degree survey data with executive employees of federal clients.

US Army, El Paso, TX

Lesson Developer - Sergeants Major Academy

1995-1996

Develop curriculum for basic and advanced leader courses; one of 2 developers to create, deploy and teach the first-ever advanced leader training program via video tele-training to remote students.

US Army, Radcliff, KY

Senior Drill Instructor – Armor School

1991-1992

Conducted initial entry training for newly enlisted personnel.

US Army, Radcliff, KY

Senior Instructor – US Army Armor School

1988-1991

Technical trainer responsible to train small groups of 4-6 students on advanced electro-mechanical specialty tasks in a military training laboratory.

RELATED EXPERIENCE

Topsarge Business Solutions LLC, Killeen, TX

Senior Consultant/Proprietor

2008-Present

Curate a portfolio of 10 existing clients focused on state and federal clients; accountable for managing project strategy, schedule, quality, and on time delivery on budget and within scope.

Kaplan University, Killeen, TX

Project Manager (Consultant)

Jan 2014 - Oct 2015

Created hybrid delivery strategies for on-site learning facilities supporting military organizations at multiple sites across the United States.

State of Texas, Austin, TX

Business Process Improvement Consultant

Sept 2014 – Oct 2014

Project manager for planning, coordination and implementation for Texas Military Forces; provided data analysis and recommendations based on metrics; led briefings, in-stride updates and completed a final report.

McLane Advanced Technologies, Temple, TX

Senior Director of Business Development

Oct 2011 – Jun 2013

Responsible for generating \$3-million dollars of revenue annually by closing on new business deals and by creating and managing relationships, identifying and managing risk; prepared, developed delivered and negotiated contract terms.

Computer Sciences Corporation, Killeen, TX

Change Management Consultant

Feb 2008 – Mar 2010

Project management support to executives and management in creating a culture of change toward implementation of and deployment of content management systems for a Department of Defense customer.

US Army, International

Chief of Operations (Cmd Sgt Maj)

Jan 1982 – Jan 2008

Highly successful military career in the U.S. Army culminating in 5 successive senior executive/management positions responsible for oversight of Defense Department and federal managers and employees.

PUBLICATIONS AND PAPERS

Soldier for Life: Leader Lessons from the 12th Sergeant Major of The Army Jack L. Tilley
Book, co-author and publisher, The NCO Historical Society,
Temple, TX 2016

The NCO Guide, 10th Ed.
Book, editor and author, Stackpole Books, Mechanicsburg, PA 2014

The Sergeants Major of the Army, 2nd Ed.
Book, general editor and author, U.S. Army Center for Military
History, Washington, DC 2005

MEMBERSHIPS

International Coach Federation
Knowledge Management Professional Society
Rotary International
Association of the United States Army
Veterans of Foreign Wars